

WHAT TRAITS DO YOU LOOK FOR IN A LAWYER?

BERND H. ALLEN

was admitted to the practice of law in 1965 and resides in Manhattan. He loves to teach and has lectured on and taught various aspects of real estate law for many years. He is a specialist in real estate development and coop and condo conversions and tax deferred exchanges.

MICHAEL E. TROISI

was admitted to the practice of law in 1973, resides in Bay Ridge section of Brooklyn. He has lectured on real estate matters.

STANLEY R. SIMON

was admitted to the practice of law in 1986 and represents nationally and locally recognized banks. He was one of the rafters of Article 9 on New York's Uniform Commercial Code and co-author of "Simon's Guide to Cooperative Organizations Under Revised Article 9".

ALLEN, MORRIS, TROISI & SIMON IS A MANHATTAN LAW FIRM SPECIALIZING IN REAL ESTATE MATTERS. It was founded in Brooklyn by Bernd H. Allen and Melvin S. Morris in 1970. Bernd Allen and Melvin Morris were at the forefront of the brownstone revival movement and still retains many Brooklyn clients. In 1977 the firm moved to Manhattan and moved again in 1987 to its present location. The firm now occupies a spectacular space in the Gramercy Park/Union Square area which it owns. Michael E. Troisi became a partner in 1983 and states Simon became a partner in 1996.

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THE AIM OF
**ALLEN
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IS TO PROVIDE
 ITS CLIENTS
 WITH VERY PERSONAL,
 INDIVIDUALIZED
 SERVICE
 AND ATTENTION.



The firm has built a reputation as one of the premier firms in the development of rental, cooperative and condominium buildings, both large and small, as well as related business activities. Our attorneys have an understanding of the business side of their client's transactions, which translates to practical advice based upon a broad perspective. Allen Morris, Troisi & Simon are adept at making New York City real estate transactions proceed quickly to fruition. These abilities have enabled our client base to grow and become diversified through continuous referrals and positive outcomes.



SERVICES RENDERED

REAL ESTATE

- Purchase and sales of residential and commercial real estate
- Negotiation and preparation of commercial leases
- Mortgage financing and refinancing of residential and commercial properties including cooperative underlying mortgages
- Construction financing
- Construction contracts
- Cooperative, condominium and "cond-op" conversions of residential, commercial and mixed-use properties
- Analysis of purchasing, financing and operating commercial real estate
- New York City rent regulations
- Tax deferred exchanges

BUSINESS TRANSACTIONS

- Negotiations and preparation of contracts for business acquisitions and sales
- Preparation of shareholder, partnership and joint venture agreements
- Formation of corporations, partnerships (limited and general), and limited liability companies
- Preparations and negotiation of management agreements

LITIGATION

- "Work Outs" with lending institutions and/or other creditors
- Landlord and tenant matters